# Valuation with **Prof. Aswath** Damodaran

A virtual classroom organised by **Academy** 

**Powered bv** 

imaa | Institute for Mergers, Acquisitions & Alliances

10 - 13 November 2025



# Contents

ACADEMY – EURONEXT GROUP	3
WORKSHOP OVERVIEW	5
Learning tools	
Learning material	
Course Agenda	8
TERMS AND CONDITIONS	14
BOOKING FORM	10



## **Academy – Euronext Group**

At Academy we aim at sharing **capital markets expertise** by turning it into world-class training courses and programmes.

Our programmes reflect the evolution and trends of **financial markets and their eco-systems**.

Key assets of our learning centre are our centrality in capital markets, and our **internal and external faculty**, whose contributors are drawn from practitioners, academics, advisors and financial market specialists.

As an Exchange system, being at the centre of financial markets, we understand not just what happens now, but also what's changing - so we can design our courses to equip you for the world of today and tomorrow.

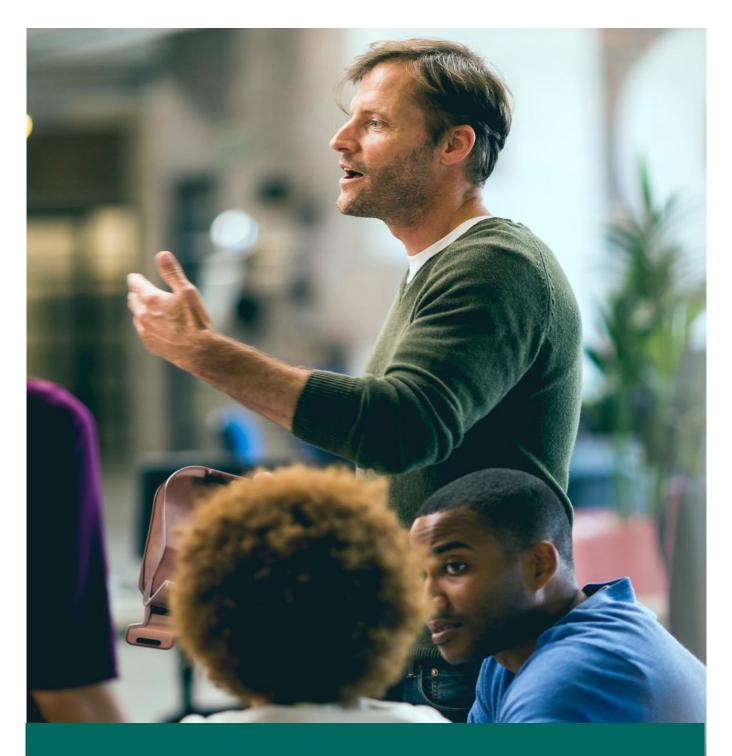
An accredited Management Euronext Corporate Solutions Italy, where Academy sits, meets the management system Standards **ISO 9001:2015**, **IAF 37** certified by DNV.

The accreditation guarantees internationally recognised quality service standards and allows companies to apply for public funding to finance individual and company training projects.



System

Certificate



Upcoming courses

#### International Mergers & Acquisitions Expert (IM&A)

**Interactive online live course** 8 October – 3 December 2025

#### Certified Post Merger Integration Expert (CPMI)

**Interactive online live course** 8 October – 3 December 2025





#### Faculty About Prof. Aswath Damodaran

He received his MBA and PhD from the University of California at Los Angeles. He teaches the corporate finance and valuation courses in the MBA and executive programs. Being at NYU since 1986 he has received the Stern School of Business Excellence in Teaching Award. His research interests lie in valuation, portfolio management and applied corporate finance. He has published papers in the Journal of Financial and Quantitative Analysis, the Journal of Financial Economics and the Review of Financial Studies. He has published several books on valuation and corporate finance.

#### Course outcomes

#### What you will learn

The objective of the training is to provide the fundamentals of each approach to valuation, their advantages and limitations, and extensive examples of the application of each. At the end of the programme, participants should be able to:

- Value any kind of firm in any market, using discounted cash flow models (small and large, private and public)
- Value a firm using multiples and comparable firms
- Analyse and critique the use of multiples in valuation
- Value 'problem' firms, such as distressed companies or start-ups
- Estimate the effect on value of restructuring a firm. •

#### Who should attend

#### Who participates

The mix of valuation techniques and applications in this training attracts a range of professionals including:

- Chief Executive Officers, Board Members and Business Owners
- Chief Financial Officers and Other Corporate Financial Staff •
- Head of Business Development, Strategy and M&A
- Chartered Accountants, Investment Bankers and Management • Consultants
- Equity Research Analysts
- Portfolio Managers
- Business Angels, Venture Capital, Private Equity, and Family Offices





#### imaa | Institute for Mergers, Acquisitions & Alliances

#### Logistics

#### What is included

- Access to live online program
- Interaction with Q&A throughout the live sessions
- Presentation slides (soft copy)
- 3 months free access to IMAA e-library
- Certificate of attendance signed by Prof. Damodaran (soft copy)
- Access to recorded sessions (in case you miss a live session)
- Digital seal for social media (e.g.LinkedIn)
- Approx. 10 CPE Credits

#### Delivery channel

Online virtual classroom access provided by IMAA.





# Agenda

16, 17, 18 and 19 September 2024, 16.00 - 19.15 CEST

#### Session 1

- The Discounted Cash Flow Model
- Setting up the Model
- The Big Picture of DCF Valuation
- Valuation Examples
- The Discounted Rate Question

#### **Session 2**

- Risk premiums and Betas
- The Cost of Debt
- Estimating Cash Flows
- Estimating Growth Rates
- Estimating Growth Patterns
- The Terminal Value
- Closing Thoughts on DCF

#### Session 3

- Cash, Cross holdings and other assets
- The Value of Control, Synergy and Transparency
- The Liquidity Discount
- Employee Stock Options
- Challenges in Valuation
- Valuing young, growth companies
- Valuing mature companies in transition
- Valuing declining and distressed companies
- Valuing cyclical companies
- Valuing commodity companies
- Valuing financial service companies

#### **Session 4**

- Valuing private businesses
- Relative Valuation
- Deconstructing multiples
- Comparable company valuation



# **\*\*** Academy

# **Terms and conditions**

The registration form is a legally binding agreement between Euronext Corporate Solutions Italy S.r.l. and the applicant (or the company the applicant works for) and is defined by the following conditions:

#### Schedule

The sessions will be held online on the following dates and timeframe:

10 - 13 November 2025 16.00 - 19.15 CET

#### Registration

The applicant can submit the registration form, duly filled out, to Academy 7 days prior to the course date via:

- EMAIL <u>academy@euronext.com</u>
- WEB <u>Academy website</u>

To register after this date, please contact the following phone number:

TEL +39 02 72426.086

Participation will be confirmed in writing by the Academy administration.

#### **Registration fee**

The **individual special price** to the course is € **900** (+ VAT if applicable).

#### **Payment method**

Fees must be paid:

- Upon receipt of the email from Academy confirming the applicant's registration (sent approximately 7 days prior to the course date)
- or
- Upon receipt of the invoice from Euronext Corporate Solutions Italy S.r.I. (Academy is part of the Euronext Corporate Solutions Italy S.r.I. Company)

Payment must be made via **BANK TRANSFER** to:

**Euronext Corporate Solutions Italy S.r.l.** 

P.zza degli Affari, 6 20123 Milano Tax Code **11734560961** 

VAT No. IT11734560961

#### **Intesa San Paolo S.p.A.** P.zza Cordusio, 4 20123 Milano IBAN **- IT22 N030 6901 6261 0000 0125 565** BIC - **BCITTIMM**

A copy of the bank transfer must be emailed to Academy at <u>academy@euronext.com</u>.

An invoice will follow and will be sent to the email addresses given on the booking form.

#### **Intellectual property rights**

The Client acknowledges and agrees that the contents made available during the training (including, but not limited to, videos, pictures and texts) are property of Euronext Corporate Solutions Italy S.r.l. or are supplied by Euronext Corporate Solutions Italy S.r.l. in virtue of certain contractual arrangements with third parties and cannot be reproduced, distributed or used for business purposes without the prior written consent of Euronext Corporate Solutions Italy S.r.l. or the entity having the relevant rights on the same.

#### Liability

Whilst every effort is made by Euronext Corporate Solutions Italy S.r.l. to ensure that the contents of the training (including, but not limited to, videos, pictures and texts) are accurate and up to date, Euronext Corporate Solutions Italy S.r.l. shall not be liable whatsoever for any inaccuracy or misleading information, nor for any consequential damage or expense or any loss of profit or any liability to third parties incurred as a result of reliance on such information, which is provided for educational purpose only. Euronext Corporate Solutions Italy S.r.l. total liability under this agreement shall be limited to the maximum amount represented by the Fees paid to the latter by the Client.





#### **Traceability of financial flows**

Euronext Corporate Solutions Italy S.r.l. and the Client assume all obligations regarding the traceability of the financial flows provided by Law 136/2010, as subsequently amended and implemented (the "Traceability Obligations").

In relation to the payments to be made pursuant to the present Contract, the Client, if it is a public contractor pursuant to decree law 163/2006 (Code of public contracts for works, solutions and supplies), to ensure the enforcement of Law 136/2010 and subsequent amendments, undertakes to communicate to Euronext Corporate Solutions Italy S.r.l., by the form attached to the Contract, the identification bidding code (CIG) and, in case, the unique code of project (CUP).

In particular, in fulfilling the Traceability Obligations Euronext Corporate Solutions Italy S.r.l. will communicate to the Client:

 the bank accounts details to be used, also nonexclusively, for the payments to be made by the Client pursuant to the present Contract;

(ii) the personal details and the fiscal code of the persons delegated to operate on them, indicating the relevant role and powers, within 7 (seven) days from the creation of the accounts above (or, in case of existing accounts, within 7 (seven) days from their first use in relation to the payments made by the Client).

(iii) Any possible amendment of the information indicated in points (i) and (ii) above, will have to be communicated by the Client within 7 (seven) days from occurrence.

Let it be understood that, save for possible derogations and partial exemptions to Law 136/2010, failure to use instruments suitable to permit the full traceability of the financial flows (for instance, bank or post transfer) and the failure to comply with any other Traceability Obligations, are ground to terminate the present Contract. Euronext Corporate Solutions Italy S.r.l. undertakes, in particular, to inform the Client and the Prefecture (territorial office of the Government of the province where the Client has its registered office) if it becomes aware of breaches by its contractual counterparties, if any, in relation to the Traceability Obligations.

#### **Cancellation Policy**

According to article 1373 C.C., to withdraw from this contract applicants must send a written notice via email to <u>academy@euronext.com</u>:

 The fee will be fully refundable up to 7 working days prior to course date.

 A 50% refund will be provided for cancellations made during the 6 days leading to the course,

 Fees are non refundable for cancellations made 1 day prior to the course date.

Substitution of attendee (from the same company) may be made at any time.

Academy accepts requests to replace the course with another Academy course. The rescheduled training must take place within 12 months.

#### Changes to the program

Euronext Corporate Solutions Italy S.r.l. reserves the right to postpone or cancel the course and notify the participant via fax or email at least 1 week before the course date; in this case, the participant is entitled only to a full refund of the course fee. In addition, Euronext Corporate Solutions Italy S.r.l. is entitled to make changes to the programme and seat of the training and/or substitute the expected panellists with others with equal skills and competence.

#### Governing law and jurisdiction

The present agreement shall be governed by Italian law. The parties assign to the Court of Milan the exclusive jurisdiction over any dispute arising out the present agreement, this including – but not limited to – any proceedings regarding the validity, the construction, the performance and/ or the termination of the agreement.







# **Booking form**

Please read the terms and conditions on the previous page. Fill out the form and send email to <u>academy@euronext.com</u>. For further information +39 02 72426086 – <u>academy@euronext.com</u>

#### Valuation with Prof. Aswath Damodaran

Online Virtual Classroom – 10 – 13 November 2025

#### **REGISTRATION FEE**

#### Individual Special Price

**PARTICIPANT INFORMATION** 

□ € 900 + VAT (if applicable)

Name and Surname					
Jop title					
Company					
Email		Phone			
Job Field					Knowledge level of the subject
General Management	□ ICT		ESG and Business	Sustainable	Basic
<ul> <li>HR, Organisation and Development</li> </ul>	🗆 Legal		□ Finance		Intermediate
<ul> <li>Administration and Control</li> </ul>	🗆 R&D		🗆 Risk Mar	nagement	□ Advanced
Nature of business					
□ Listed/unlisted company	🗆 Bank		□ Advisory	,	Energy
Lawyer	Investment Bank		🗆 Private E	Equity	□ Funds
Company Address					
Street	N.	Zip code	City	Cou	intry

BILLING INFORMATION The invoice must be addressed to:							
Company name/Participant name and surname							
VAT number			Department				
Billing reference name							
Street	N.	Zip code	City	Country			
Phone			Email				





#### **ELECTRONIC INVOICE (IF APPLICABLE)**

According to the Italian Law no. 205 of 27.12.2017 and to Provision no. 89757 of 30.4.2018 of the Italian TAX Authority and subsequent amendment and/or integrations, the Client duly holder of an Italian VAT code/Tax identification code) provides with:

Certified Email Address (PEC):

Or Recipient Code:

In order to receive the electronic invoice through the Italian Exchange System (SDI) according to the above information

Phone

Email

#### SPLIT PAYMENT (IF APPLICABLE)

According to the art. 17-ter of the Italian D.P.R. no. 633/72 (as subsequently amended and implemented), the Client (duly holder of an Italian VAT code/Tax identification code) declares that:

□ is subject to the "Split Payment" VAT regime □ is not subject to the "Split Payment" VAT regime

and undertakes to communicate any change of such regime.

#### PRIVACY

The data collected are necessary for Euronext Corporate Solutions ("**ECS**"), a subsidiary of Euronext N.V., to process your request for registration for the course/event (the "**Programme**") as well as to send you information about the Programme. Detailed information about the manner in which ECS collect and process your personal data and how you can exercise your rights is set out in the Privacy Statement of ECS, accessible at: <u>Privacy Policy | Euronext Corporate Solutions</u>.

I accept the General Terms and Conditions of the service and I declare that I have read and understood the Privacy Statement regarding the processing of personal data. \*

YES

In addition to the declaration above, I also inform that:

I give my consent (which I can revoke subsequently in any case) to the receipt of newsletters, marketing and promotional communications, sent by any means by ECS and by the companies of the Euronext Group, to which my data will be communicated, relating to their products and solutions. \*

YES NO

#### \*Mandatory field





#### PRIVACY

The data collected are necessary for IMAA – Institute of Mergers, Acquisitions & Alliances ("**IMAA**") to process your request for the course/event (the "**Programme**"), as well as to send you information about the Programme. IMAA will act as separate data controller of any personal information received from ECS.

Detailed information about the manner in which IMAA collects and processes your personal data and how you can exercise your rights is set out in the Privacy Statement of IMAA, accessible at: <u>Privacy Policy | IMAA – Institute of Mergers</u>, <u>Acquisitions & Alliances</u>.

I accept the General Terms and Conditions of the service and I declare that I have read and understood the Privacy Statement regarding the processing of personal data. \*

I YES

In addition to the declaration above, I also inform that I give my consent (which I can revoke subsequently in any case) to the receipt of newsletters, marketing and promotional communications, sent by any means by IMAA, to which my data will be communicated, relating to its products and solutions. \*

YES	NO
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\*Mandatory field

Signature and company seal

Date:



#### Academy

Comprehensive, quality education is fundamental for the development and growth of the economy. As part of a pan-European market infrastructure at the centre of European capital markets, Academy's main objective and activity is turning capital markets expertise into world-class training courses and programmes and making them relevant to the wider financial community of today and of tomorrow. Key Academy assets are our centrality in capital markets, and our internal and external faculty, made up of practitioners, academics, advisors and financial market specialists. Interactive and innovative learning methods make all Academy programmes an inspiring experience.

### Contacts

academy@euronext.com +39 02 72426 086

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